

From Contract Chaos to Contract Intelligence in 30 Days

Time-to-value through a strong foundation, extended one use case at a time.

Our implementation philosophy

A contract lifecycle management platform touches every part of an organization. Implementations can quickly become complicated by competing requirements for workflows, templates and reporting, delaying the initial go-live. Contract Logix implementations focus on time-to-value by establishing a strong foundation first and extending the platform one use case at a time.

The first objective is a comprehensive repository that serves as the single source of truth for every contract, with the essential metadata extracted and related contracts connected across each counterparty relationship. That foundation makes every contract searchable and structured, and activates contract data across the business. By the end of the first 30 days, the business has control of and insight into its contracts.

From there, the platform is developed and extended using an agile approach. We identify and prioritize use cases with your team, then take each one through business requirements, design, testing and rollout, creating a continuous improvement loop. Training and adoption follow the same path, so each role and department is trained on the use cases built for it as they go live.

Single source of truth

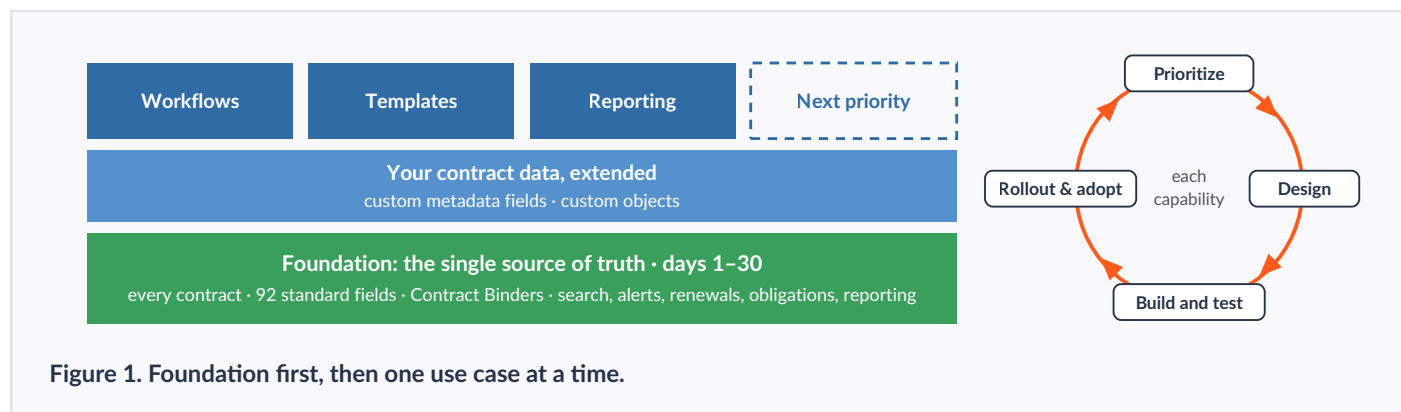
One comprehensive repository for every executed contract and its supporting documents, with parent-child relationships mapped.

Contract data, activated

The 92 standard fields plus your own custom fields and objects, structured so every function can search, report and act on them.

Agile extension

Workflows, templates, reporting and customizations developed with you in priority order, each in service as soon as it is ready.



Establish the foundation

Our team loads every executed contract and supporting document from the files you provide, extracts the 92 standard metadata fields, and maps parent-child relationships into Contract Binders.

A POPULATED REPOSITORY

- All contracts and supporting documents
- Contract Binders with parent-child mapping
- 92 standard metadata fields extracted

CORE FUNCTIONALITY ON

- Search on any field; alerts
- Standard reporting; audit trail
- Line-item obligations; renewals
- Document and task management

YOUR ORGANIZATION ONBOARDED

- Role-based permissions set to your organizational hierarchy
- Administrators trained at the end of the phase
- Single sign-on (SSO), set up with your IT team

AT DAY 30 YOU RECEIVE

1. A complete repository, populated with all contracts and the standard metadata fields
2. An Intelligence Report: contract counts by type and organization, and alert counts for expirations and renewals
3. Invitations to your tenant owners
4. SSO set up with your IT team (optional)

Build on the foundation

With the foundation in place, we build what your business needs next. Customizations and refinement of the contract data often come first: custom metadata fields for the terms your organization tracks, and custom objects for structured data such as rate tables, product lists or rosters. Workflows for requests, intake and approvals follow, along with contract templates and the reports your teams use to run the business. Your administrators are trained at the end of the first phase, so your own team can make many changes itself. Users are trained in the phases that follow, as the use cases built for their roles go live.

An agile approach

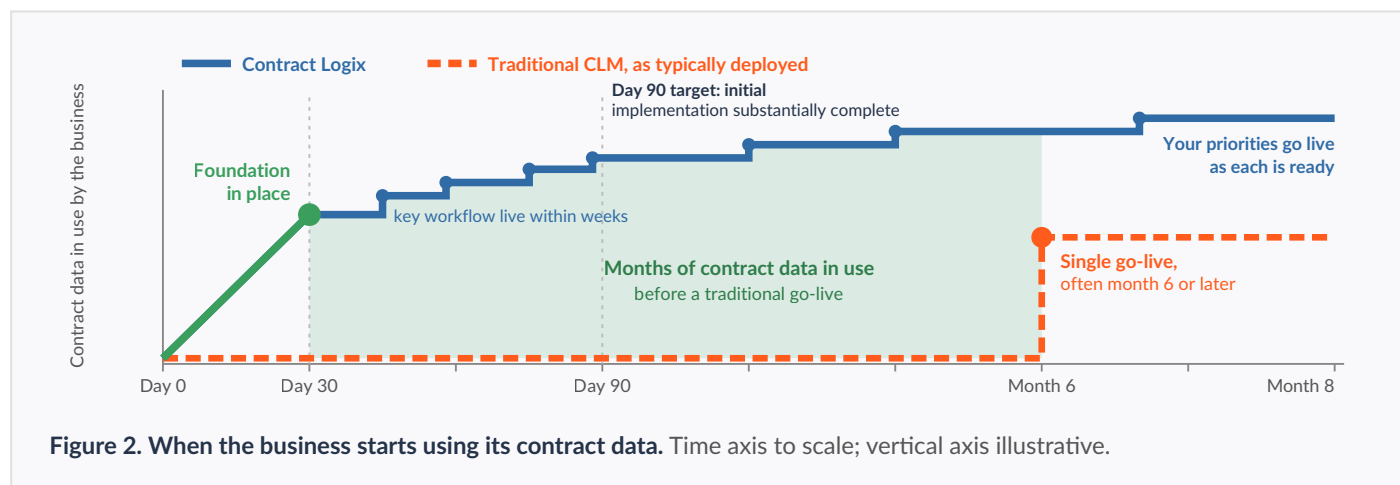
We deliver this work in an agile way. Together we agree a short list of priorities, then take each one through design, build and testing with the people who will use it. Each goes into use as soon as it is ready instead of being held for a single launch. What we learn from each one, and from your teams using the system, shapes what comes next, and the order changes when your business does.

The pace follows your priorities, the complexity of each item and the availability of your subject-matter experts. Improvement continues after the initial implementation as a normal part of running the system.

Key workflows can be live within weeks of the foundation, and our target is to have the initial implementation substantially complete by day 90.

How this differs from traditional CLM

Many contract lifecycle management (CLM) implementations run in the opposite order. Requirements workshops design intake, approvals and templates first, the contracts arrive late, and the business sees its own data at a single go-live that is often six months or more away. Contract Logix puts your contract data to work in the first month and builds everything else on it.



The table compares traditional CLM, as it is typically deployed, with Contract Logix across contract data, cost, time to implement, services and adoption.

Traditional CLM, as typically deployed	Contract Logix CLM
Legal stores documents	The business activates contract data
Workflow-heavy from the start	Contract intelligence first, configurable to any use case
Contract data limited to a few fields	92 standard fields plus completely customizable metadata
Often expensive to buy and to run	Affordable
Often 6+ months to implement	Less than 30 days to stand up the core repository and intelligence
Typically relies on third-party services	In-house services, and self-service friendly
Adoption often limited	High adoption and usability

Manage your contracts, maximize profitability, and streamline compliance at the speed of business.

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